

TABULATION FOR ITB # 67-20
MULTIFUNCTION COPIERS AND MAINTENANCE
 Valerie Henderson, Buyer

TOTAL AMOUNT OF BID Total Groups 1-4	1	2	3*	4
	SPR, INC	XBS SOUTHEAST	LIOCE	KYOCERA
	\$182,471.44	\$302,066.75	\$341,953.44	\$348,626.17

GROUP 1 Monochrome	1	2	3	4
	SPR, INC	XBS SOUTHEAST	LIOCE	KYOCERA
SEGMENT 1 BW 35-40 PPM	\$2,508.00	\$3,665.75	\$4,520.97	\$3,459.17
Speed Range PPM	36	35	35	42
Make/Model	Konica Minolta Bizhub 368e	B7035	Canon imageRUNNER ADVANCE DX 4735i	Kyocera 4212i
SEGMENT 2 BW 45-50 PPM	\$3,407.00	\$4,231.25	\$5,108.62	\$3,867.48
Speed Range PPM	45	45	45	50
Make/Model	Konica Minolta Bizhub 458e	B8145	Canon imageRUNNER ADVANCE DX 4745i	Kyocera 5003i
SEGMENT 3 BW 55-60 PPM	\$4,417.00	\$4,231.25	\$6,952.90	\$4,321.33
Speed Range PPM	55	55	55	60
Make/Model	Konica Minolta Bizhub 558e	B8155	Canon imageRUNNER ADVANCE DX 6755i	Kyocera 5003i
SEGMENT 4 BW 65-70 PPM	\$5,218.00	\$5,442.25	\$7,806.20	\$6,892.01
Speed Range PPM	65	70	65	70
Make/Model	Konica Minolta Bizhub 658e	B8170	Canon imageRUNNER ADVANCE DX 6765i	Kyocera 7003i
SEGMENT 5 BW 75-80 PPM	\$5,790.00	\$5,442.25	\$8,011.50	\$8,008.60
Speed Range PPM	80	70	80	80
Make/Model	Konica Minolta Bizhub 808	B8170	Canon imageRUNNER ADVANCE DX 6780i	Kyocera 8003i
SEGMENT 6 BW 100+ PPM	\$6,950.00	\$14,224.75	\$15,580.28	\$24,366.89
Speed Range PPM	110	100	105	110
Make/Model	Konica Minolta Bizhub Pro 1100	B9100	Canon imageRUNNER ADVANCE DX 8705i	Kyocera 11100
SEGMENT 7 BW 135+ PPM	\$14,250.00	\$23,127.80	\$30,298.73	\$29,567.64
Speed Range PPM	136	136	140	136
Make/Model	Konica Minolta AccurioPress 6136	B9136	Canon VarioPRINT 140	Kyocera 13600

TOTAL GROUP 1	\$42,540.00	\$60,365.30	\$78,279.20	\$80,483.12
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GROUP 2 Color	1	2	3	4
	SPR, INC	XBS SOUTHEAST	LIOCE	KYOCERA
SEGMENT 1 BW 35-40 PPM	\$4,200.00	\$6,573.00	\$5,801.72	\$4,230.63
Speed Range	36	35	35	35
Make/Model	Konica Minolta Bizhub C360i	C8135	Canon imageRUNNER ADVANCE C5535i III	Kyocera 3553ci
SEGMENT 2 BW 45-50 PPM	\$4,665.00	\$6,790.00	\$7,134.60	\$5,415.19
Speed Range	45	45	50	50
Make/Model	Konica Minolta Bizhub C450i	C8145	Canon imageRUNNER ADVANCE DX C5750i	Kyocera 5053ci
SEGMENT 3 BW 55-60 PPM	\$4,925.00	\$7,368.00	\$7,752.15	\$6,430.00
Speed Range	55	55	60	60
Make/Model	Konica Minolta Bizhub C550i	C8155	Canon imageRUNNER ADVANCE DX C5760i	Kyocera 6053ci
SEGMENT 4 BW 65-70 PPM	\$5,775.00	\$9,805.00	\$11,420.65	\$8,938.55
Speed Range	65	70	60	73
Make/Model	Konica Minolta Bizhub C650i	C8170	Canon imageRUNNER ADVANCE DX C7770i	Kyocera 7353ci
SEGMENT 5 BW 75-80 PPM	\$6,275.00	\$12,267.75	\$12,988.50	\$10,517.09
Speed Range	75	70	70	83
Make/Model	Konica Minolta Bizhub C750i	C9070	Canon imageRUNNER ADVANCE DX C7780i	Kyocera 8353ci
SEGMENT 6 BW 100+ PPM	\$22,000.00	\$64,310.80	\$84,621.26	\$38,910.30
Speed Range	100	100	100	136
Make/Model	Konica Minolta Bizhub AccurioPress C6100	3100 (with Xerox Scanner)	Canon imagePRESS C10000VP	Alternate - Riso GD7335

TOTAL GROUP 2	\$47,840.00	\$107,114.55	\$129,718.88	\$74,441.76
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GROUP 3 Wide Format/Plotters with Scanner		1	2	3	4
		SPR, INC	XBS SOUTHEAST	LIOCE	KYOCERA
INKJET COLOR WITH SCANNER 24" - 36"	1 Roll	\$2,588.00	\$3,105.00	\$3,325.20	\$6,995.00
	Make/Model	HP Designjet T830 24"	Epson Surecolor 5270	Canon imagePROGRAF TA-20 MFP L24ei	HP T830 MFP
	2+ Rolls	\$2,590.00	\$4,680.00	\$8,404.80	\$22,500.00
	Make/Model	HP Designjet Z6 24"	Epson Surecolor 5270D	Canon imagePROGRAF TX-3000 MFP T6	HP PRO 44 MFP
INKJET COLOR WITH SCANNER +36"	1 Roll	\$2,699.00	\$3,105.00	\$5,470.80	\$22,500.00
	Make/Model	HP Designjet T830 36"	Epson Surecolor 5270	Canon imagePROGRAF TM-300 MFP L36ei	HP PRO 44 MFP
	2+ Rolls	\$2,799.00	\$4,680.00	\$8,404.80	\$22,500.00
	Make/Model	HP Designjet T1530	Epson Surecolor 5270D	Canon imagePROGRAF TX-3000 MFP T6	HP PRO 44 MFP
LASER JET WITH SCANNER Up to 36" B&W	1 Roll	\$4,362.00	\$10,463.40	\$10,202.50	\$11,693.00
	Make/Model	KIP 7171	Kip 7171 (4)	KIP 7170 1 Roll MFP System 4 D Size PPM	KIP 7171
	2+ Rolls	\$4,856.00	\$11,826.00	\$11,550.00	\$14,140.50
	Make/Model	KIP 7172	Kip 7172 (4)	KIP 7170 2 Roll MFP System 4 D Size PPM	KIP 7172
LASER JET WITH SCANNER Up to 36" Color	1 Roll	\$10,255.00	\$19,193.40	\$19,244.50	\$21,268.50
	Make/Model	KIP 660	Kip 660	KIP 660 2 Roll MFP Color Print System	KIP 660
	2+ Rolls	\$11,255.00	\$19,193.40	\$19,244.50	\$21,268.50
	Make/Model	KIP 660	Kip 660	KIP 660 2 Roll MFP Color Print System	KIP 660

TOTAL GROUP 3	\$41,404.00	\$76,246.20	\$85,847.10	\$142,865.50
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GROUP 4 Maintenance and Services	FY 2019 USAGE	1	2	3	4
		SPR, INC	XBS SOUTHEAST	LIOCE	KYOCERA
B/W OFFICE COPIER	2,461,315	\$0.0065	\$0.0064	\$0.0050	\$0.0055
COLOR OFFICE COPIER	780,413	\$0.0395	\$0.0490	\$0.0400	\$0.0400
B/W PERFORMANCE COPIER	780,000	\$0.0039	\$0.0040	\$0.0039	\$0.0045
COLOR PERFORMANCE COPIER*	1	\$0.0450	\$0.0420	\$0.0850	\$0.0025
B/W WIDE FORMAT COPIER (Per Square Foot)	140	\$0.0300	\$0.0250	\$0.0890	\$0.1500
COLOR WIDE FORMAT COPIER (Per Square Foot)	10,204	\$0.0800	\$0.1200	\$0.1500	\$0.2500

TOTAL GROUP 4	\$50,687.44	\$58,340.70	\$48,108.26	\$50,835.79
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REQUIRED FORMS	1	2	3*	4
Bid Form	✓	✓	✓	✓
Notification of Intent to Respond	✓	✓	✓	✓
Non-Collusion Affidavit	✓	✓	✓	✓
Affidavit of Contractor	✓	✓	✓	
Equal Employment Opportunity Certification Form	✓	✓	✓	✓
Debarment Statement	✓	✓	✓	✓
Signature Page	✓	✓	✓	✓
PACA Cover Letter	✓	✓	✓	✓
Amendment No. 1	✓	✓		✓
Amendment No. 2	✓	✓		✓
OTHER REQUIREMENTS				
Digital Storage Device	✓	✓	✓	
Letter of Manufacturer's Certification	✓	✓	✓	
List of Authorized Service Dealers and Locations	✓	✓	✓	
Brochures for Each Machine Proposed	✓	✓	✓	✓
Manufacturer's Certificate	✓	✓	✓	

Delivery is guaranteed not later than ____ days after order date.

Discount if contract is renewed for 2nd year

Discount if contract is renewed for 3rd year

14	5	30	10
0	0	0	1%
0	0	0	2%

Contact Information

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| 1. SPR, Inc. dba Ameritek Document Solutions | 102 Oxmoor Road ste 118, Birmingham, AL 35209- David Fowler - 205-856-9925 - dfowler@alabamacopier.com |
| 2. Xerox Business Solutions Southeast | 4000 Colonnade Pkwy, Birmingham, AL 35243 - Ben Blakenship - 205-969-3000 - ben.blankenship@ xerox.com |
| 3. The Lioce Group | 289-D Cahaba Vallery Pkwy N, Pelham, AL 35214 - Nick Lioce - 888-438-1305 - nliocejr@liocegroup.com |
| 4. Kyocera Document Solutions Alabama, LLD | 2192 Parkway Lake DR, Birmingham, AL 35244 - Ken Hartsock - 205-879-3309 - ken.hartsock@kdsal.com |

*Vendor Offers 2% Discount if awarded all items. Vendor Offers a 2% 20 day discount on invoices.